

Monthly Operating Report

February 2021



Putting our energy where it matters

February overview.

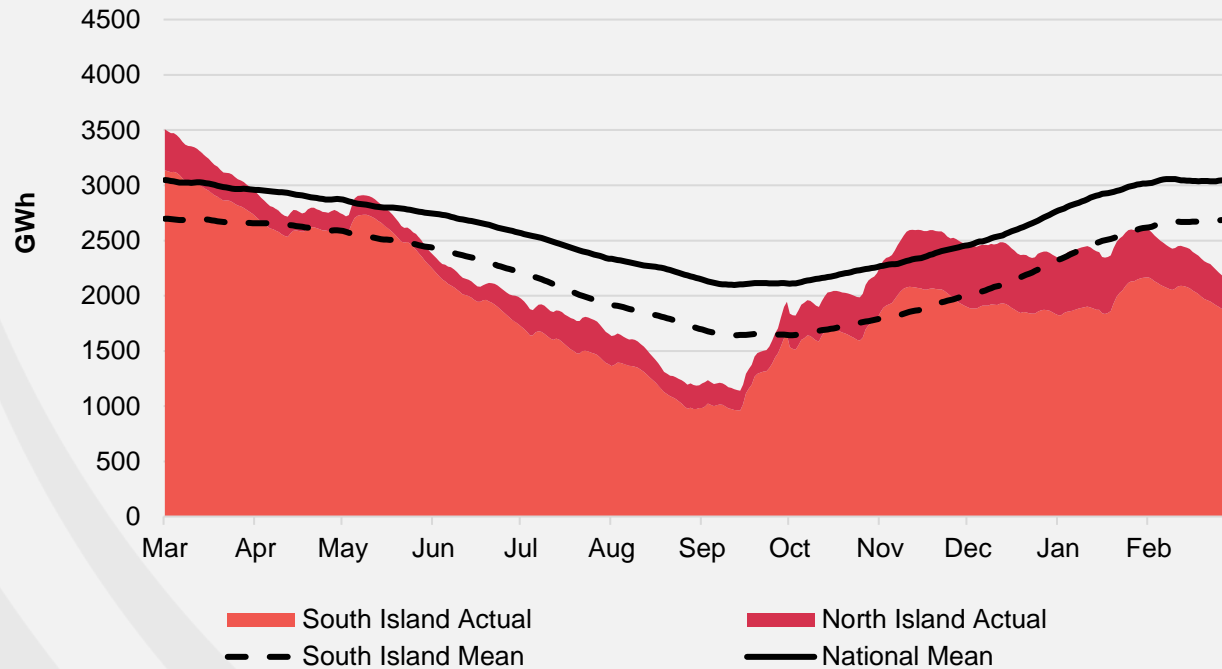
For the month of February 2021

- » The Customer business recorded:
 - Mass market electricity and gas sales of 246 GWh (February 2020: 275 GWh)
 - Mass market electricity and gas netback of \$100.03/MWh (February 2020 : \$93.15MWh)
- » The Wholesale business recorded:
 - Contracted Wholesale electricity sales, including that sold to the Customer business, totalled 530GWh (February 2020 : 629GWh)
 - Electricity and steam net revenue of \$83.65/MWh (February 2020 : \$76.62/MWh)
 - Electricity generated (or acquired) of 586 GWh (February 2020: 730 GWh)
 - The unit generation cost, which includes acquired generation was \$41.90/MWh (February 2020 : \$34.55/MWh)
 - Own generation cost in the month of \$35.25/MWh (February 2020 : \$31.08/MWh)
- » Otahuhu futures settlement wholesale price for the 2nd quarter of 2021 (ASX):
 - As at 15 March 2021: \$223/MWh
 - As at 26 February 2021: \$240/MWh
 - As at 29 January 2021 : \$173/MWh
- » As at 15 March 2021, South Island controlled storage was 69% of mean (28 February 2021: 68%) and North Island controlled storage was 74% of mean (28 February 2021: 85%)
 - As at 15 March 2021, total Clutha scheme storage (including uncontrolled storage) was 76% of mean
 - Inflows into Contact's Clutha catchment for February 2021 were 53% of mean (January 2021: 75%
December 2020: 58%,
November 2020: 83%)

Hydro storage and forward prices.

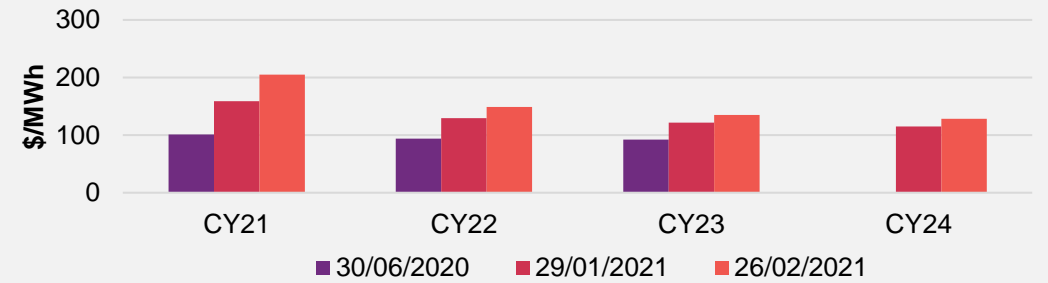
New Zealand controlled hydro storage against mean

12 MONTHS

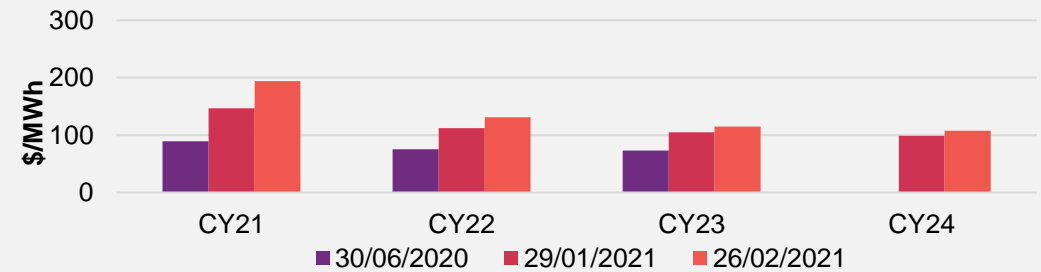


ASX futures settlement

Otahuhu

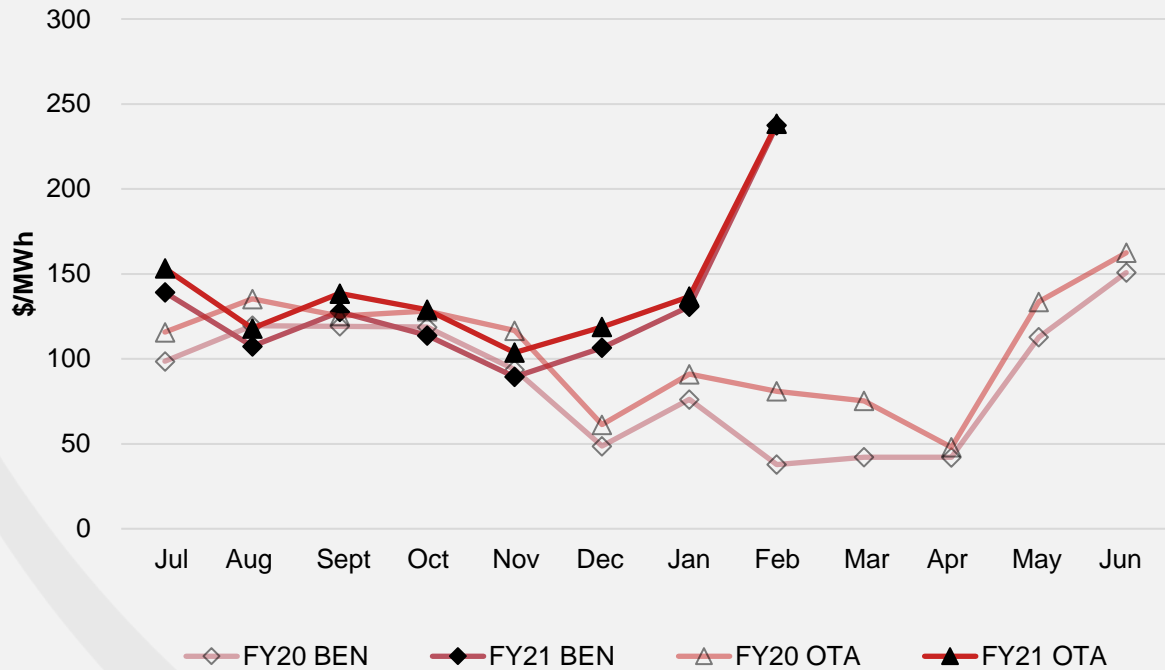


Benmore



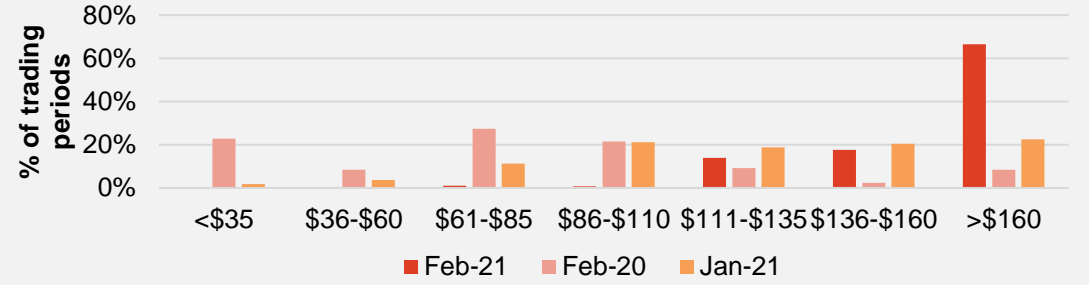
Wholesale market.

Wholesale electricity pricing

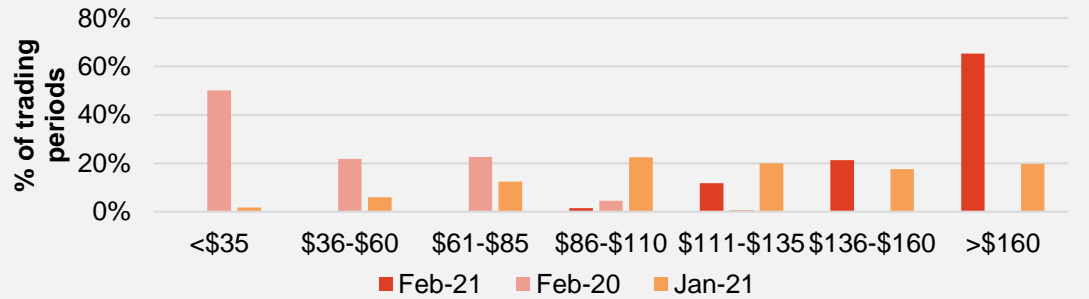


Distribution of wholesale market price by trading periods

Otahuhu



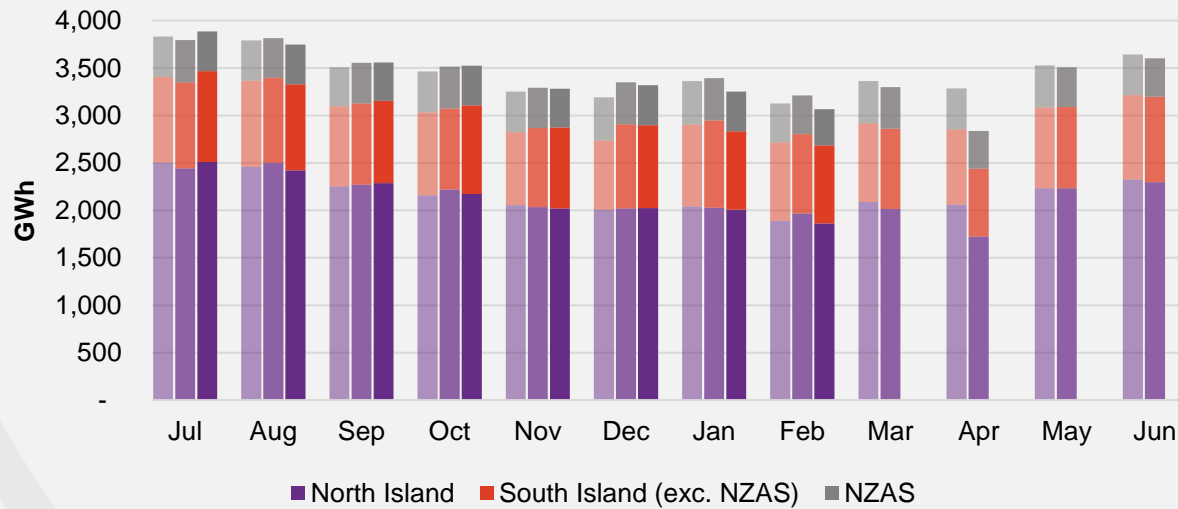
Benmore



Electricity demand.

Total national demand

FY19, 20 and 21 respectively



- » New Zealand electricity demand was down 4.6% on February 2020 (up 2.7% on February 2019), February 2020 was a leap year:
 - Cumulative 12 months demand for Mar 2020 to Feb 2021 of 40,878 GWh is down 2.2% to the prior comparative period.

Source: Contact and Electricity Authority grid demand (reconciled) <http://www.emi.ea.govt.nz>

Regional demand change (%) on February 2020

Nationwide temperatures for February 2021 were 17.3°, 0.9° lower than February 2020: 18.2°

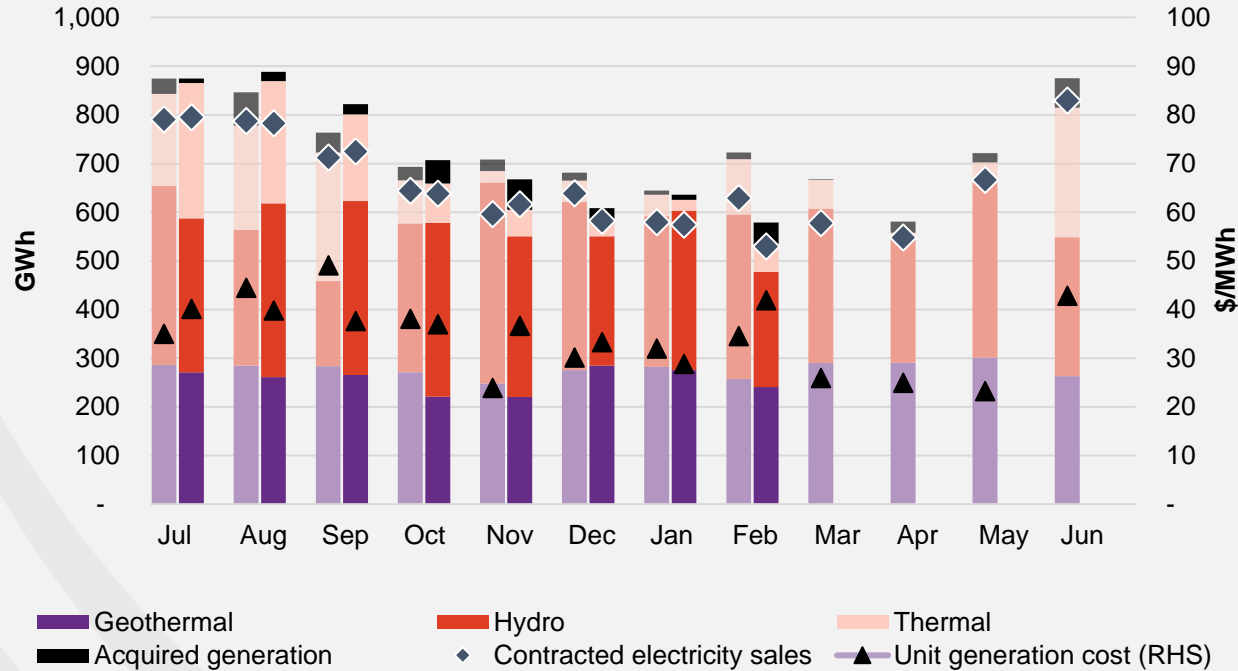


Regional demand is excluding NZAS

Business performance.

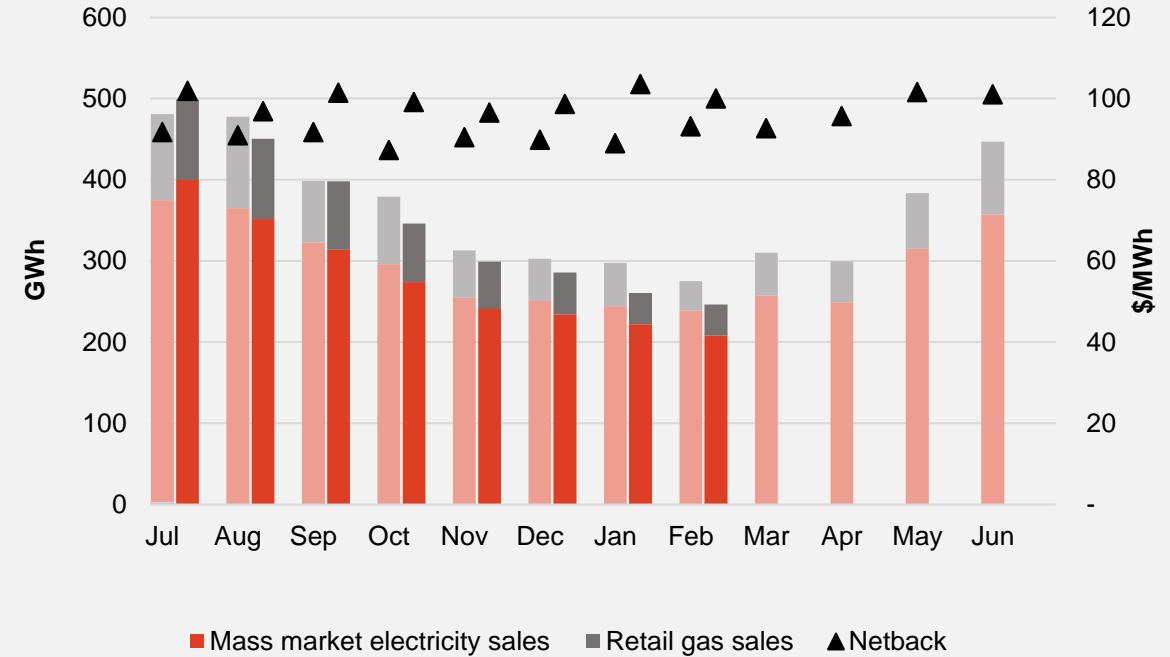
Wholesale

Generation mix, gross sales position and unit generation cost (FY20 and 21 respectively)



Customer

Retail sales volumes and netback (FY20 and 21 respectively)



Operational data.

| | Measure | The month ended February 21 | The month ended February 20 | The month ended January 21 | Eight months ended February 21 | Eight months ended February 20 | |
|---|---|--------------------------------|--------------------------------|-------------------------------|-----------------------------------|-----------------------------------|--------------|
| Customer | Mass market electricity sales | GWh | 208 | 239 | 222 | 2,243 | 2,344 |
| | Retail gas sales | GWh | 38 | 36 | 39 | 542 | 577 |
| | Mass market electricity and gas sales | GWh | 246 | 275 | 261 | 2,785 | 2,921 |
| | Average electricity sales price | \$/MWh | 256.03 | 250.35 | 259.96 | 248.18 | 244.08 |
| | Electricity direct pass thru costs | \$/MWh | (118.38) | (125.42) | (121.12) | (111.73) | (119.08) |
| | Cost to serve | \$/MWh | (25.29) | (22.90) | (22.20) | (18.81) | (18.42) |
| | Customer netback | \$/MWh | 100.03 | 93.15 | 103.59 | 99.79 | 90.57 |
| | Energy cost | \$/MWh | (83.54) | (84.66) | (80.57) | (85.54) | (78.25) |
| | Actual electricity line losses | % | 6% | 6% | 7% | 7% | 6% |
| | Retail gas sales | PJ | 0.1 | 0.1 | 0.1 | 2.0 | 2.1 |
| | Electricity ICPs | # | 402,500 | 409,000 | 403,500 | 408,000 | 410,000 |
| | Gas ICPs | # | 64,500 | 65,500 | 64,000 | 64,500 | 66,000 |
| | Broadband connections | # | 42,000 | 22,000 | 40,000 | 35,000 | 18,500 |
| Wholesale | Electricity sales to Customer business | GWh | 221 | 255 | 237 | 2,418 | 2,498 |
| | Electricity sales to Commercial and Industrial | GWh | 152 | 180 | 167 | 1,301 | 1,570 |
| | Electricity CFD sales | GWh | 156 | 193 | 169 | 1,523 | 1,308 |
| | Contracted electricity sales | GWh | 530 | 629 | 574 | 5,242 | 5,376 |
| | Steam sales | GWh | 46 | 43 | 52 | 488 | 446 |
| | Total electricity and steam net revenue | \$/MWh | 83.65 | 76.62 | 83.37 | 83.90 | 77.29 |
| | C&I netback (at the ICP) | \$/MWh | 80.29 | 83.46 | 82.51 | 80.36 | 82.65 |
| | C&I line losses | % | 4% | 5% | 4% | 4% | 5% |
| | Thermal generation | GWh | 54 | 114 | 22 | 946 | 983 |
| | Geothermal generation | GWh | 241 | 257 | 276 | 2,040 | 2,188 |
| | Hydro generation | GWh | 237 | 338 | 328 | 2,548 | 2,533 |
| | Spot electricity sales | GWh | 532 | 709 | 626 | 5,535 | 5,704 |
| | Electricity sales - Direct | GWh | 8 | 7 | 9 | 65 | 67 |
| | Acquired generation | GWh | 47 | 14 | 10 | 247 | 231 |
| | Electricity generated (or acquired) | GWh | 586 | 730 | 645 | 5,846 | 6,001 |
| | Unit generation cost (including acquired generation) | \$/MWh | (41.90) | (34.55) | (28.78) | (37.13) | (36.24) |
| | Spot electricity purchases | GWh | (366) | (428) | (396) | (3,654) | (4,001) |
| | CFD sale settlements | GWh | (156) | (193) | (169) | (1,523) | (1,308) |
| | Spot exposed purchases / CFD settlement | GWh | (522) | (621) | (565) | (5,177) | (5,309) |
| | Spot revenue and settlement on acquired generation (GWAP) | \$/MWh | 239.32 | 60.05 | 128.93 | 130.63 | 98.27 |
| | Spot purchases and settlement on CFDs sold (LWAP) | \$/MWh | (247.35) | (67.17) | (140.58) | (139.12) | (104.51) |
| LWAP/GWAP | % | 103% | 112% | 109% | 106% | 106% | |
| Gas used in internal generation | PJ | 0.7 | 1.2 | 0.4 | 9.3 | 9.7 | |
| Gas storage net movement (extraction) / injection | PJ | 0.2 | 0.1 | 0.4 | (0.5) | 1.4 | |
| Contact | Total customer connections | # | 519,000 | 499,000 | 516,000 | 513,500 | 497,000 |

Keep in touch.

Investors

Matthew Forbes – GM Corporate Finance

-  investor.centre@contactenergy.co.nz
-  contact.co.nz/aboutus/investor-centre
-  +64 21 072 8578

To find out more about Contact Energy

-  contact.co.nz
-  [@ContactEnergy](https://twitter.com/ContactEnergy)
-  [Linkedin.com/company/contact-energy-ltd](https://www.linkedin.com/company/contact-energy-ltd)
-  [Facebook.com/contactenergy](https://www.facebook.com/contactenergy)
-  [Youtube.com/ContactEnergy](https://www.youtube.com/ContactEnergy)